

# CASE STUDY

#### BACKGROUND

RIVERS

4

4 Rivers Smokehouse was seeking a technology partner to power their 13 locations across Florida, providing customers with an additional method to order and pay.

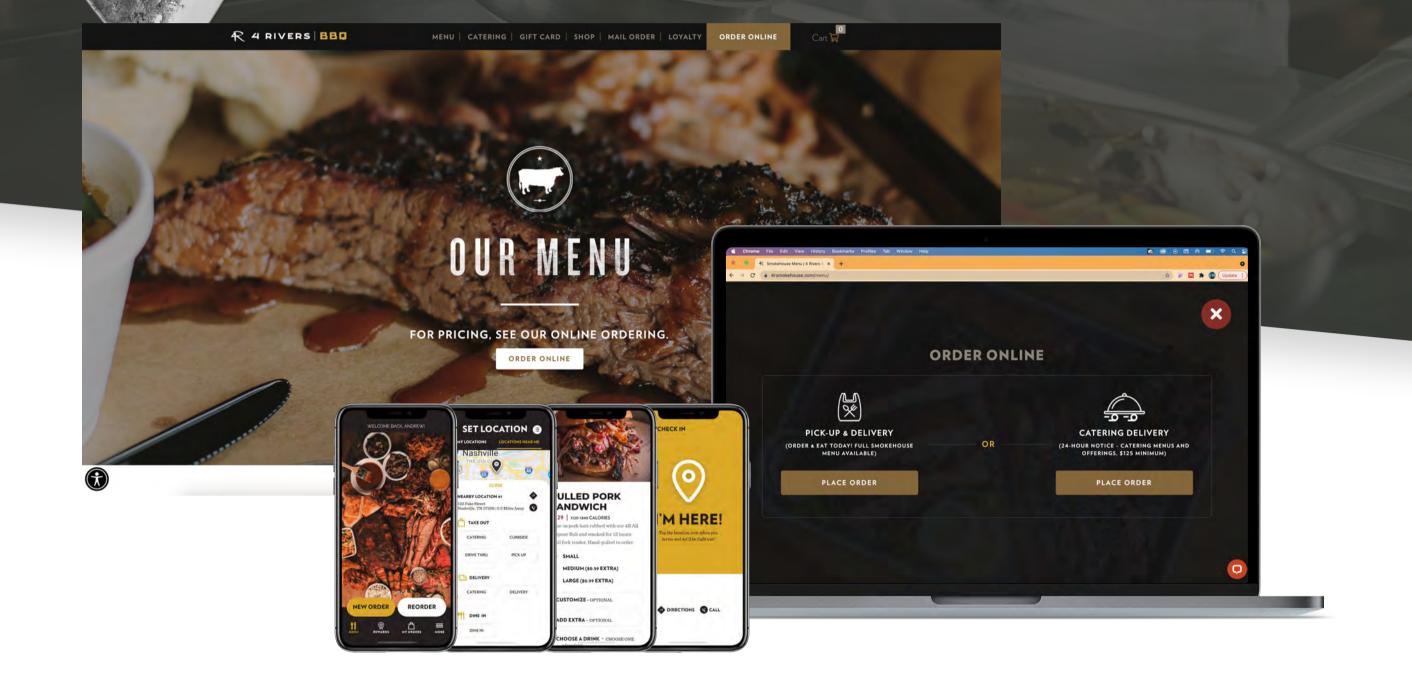


"ToGo Technologies got us up lighting fast, the process was seamless. We were extremely happy with the onboarding process and continued customer service."

- Skip Kimpell

### **CUSTOMER GOALS**

- Create a unified customer experience
- Streamline all sales channels into a single ordering system
- Launch catering division online
- Integrate loyalty and gift card program for online orders



#### **CHALLENGES**

The brand was seeking a more user-friendly solution so their loyalty

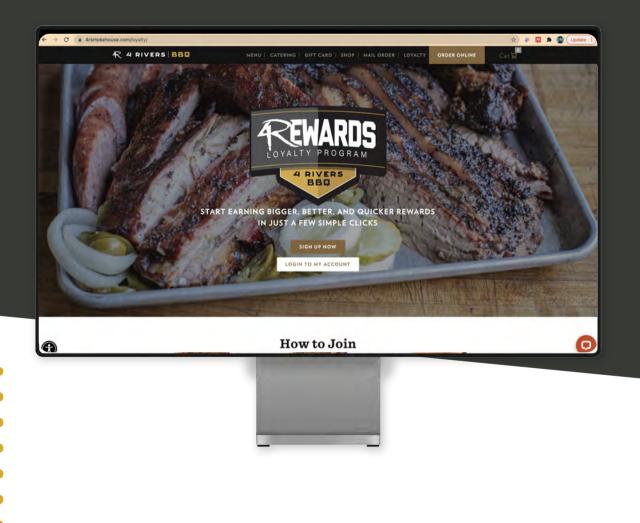
program and gift cards could be used seamlessly in-store and online.

### SOLUTIONS

and the course

Our in-house developers worked with the team at 4 Rivers Smokehouse to design the solutions they needed to work with their system and deliver an exceptional guest experience including:

- Guest Checkout
- Multiple Order Types
- POS Integration
- Gift Card Integration
- Loyalty Integration





Thanks to the brands we work with, our technologies evolve with the needs of the industry.

We build systems to suit the unique preferences of each restaurant group we work with.

We work together until you're satisfied with the results and take these preferences to continuously evolve our products.





### **PURCHASE FROM VISITORS** More than double the conversion rate compared to a typical e-commerce site

### **RETURN ON INVESTMENT**

The brand was seeking a more user-friendly solution so their loyalty program and gift cards could be used seamlessly in-store and online.



## INSTANT SALES BOOST

Page optimization to enhance LTO's and seasonal promotions

50000 50000 TOTAL REVENUE FROM MOBILE TRANSACTIONS Track and manage menu and store performance in real-time



### RESTAURANT E-COMMERCE ENGINE



CONTACTLESS ORDER AND PAYMENT (INCLUDING ORDER FROM TABLE)

INTEGRATION WITH DELIVERY AS A SERVICE



100% WHITE-LABELED TO MATCH YOUR BRAND



CUSTOMER ENGAGEMENT AND JOURNEY TRACKING SYSTEM



Order directly from your custom mobile app or website. It's incredibly powerful, and amazingly simple to use.



MULTIPLE ORDERING OPTIONS (TAKE OUT, CURBSIDE, DRIVE THRU, AND MORE)

ADVANCED FEATURES INCLUDING ORDER THROTTLING AND "I'M HERE!"



POWERFUL INTEGRATIONS (LOYALTY, GIFT CARD, AND MORE)



**BI-DIRECTIONAL POS INTEGRATIONS** 



UNIVERSITY MEAL PLANS

### Learn more: togotechnologies.com